Supplier Quotation Comparison and Award Recommendation, Joinery Package

Project Office Fit-Out, Unit 1504, Level 15, Bay Square Tower 7, Business Bay, Dubai
RFQ RFQ-2609-014-J01 issued 28 Sep 2026 to three vendors, three quotations received by 05 Oct 2026, all opened together on 06 Oct 2026
Budget BOQ Section E tender allowance AED 70,760.00 excluding VAT
Method Quotations normalised to a like for like scope, then scored on price 60%, compliance 20%, delivery 10% and terms 10% as stated in the RFQ

Ref	Item	Unit	Qty	Vendor A Rate	Vendor A Amount	Vendor B Rate	Vendor B Amount	Vendor C Rate	Vendor C Amount
E1	Reception desk 3600 x 900 x 1100 mm	No	1	17,200.00	17,200.00	16,400.00	16,400.00	15,200.00	15,200.00
E2	Pantry units	m	3.6	2,950.00	10,620.00	2,780.00	10,008.00	2,600.00	9,360.00
E3	Full height storage wall to open office	m	6.0	2,600.00	15,600.00	2,450.00	14,700.00	2,300.00	13,800.00
E4	Boardroom credenza 2400 x 500 x 800 mm	No	1	7,100.00	7,100.00	6,600.00	6,600.00	8,400.00	8,400.00
E5	Timber slat feature wall to reception	m2	22	690.00	15,180.00	640.00	14,080.00	610.00	13,420.00
	Quoted total as received				**65,700.00**		**61,788.00**		**60,180.00**
	Add: LED strip to reception desk (excluded by vendor)				0.00		1,800.00		1,800.00
	Add: hoisting and building management coordination (excluded)				0.00		0.00		2,500.00
	Add: quartz upgrade to specified brand (vendor priced local quartz)				0.00		0.00		3,400.00
	Less: 2% early payment discount offered				-1,314.00		0.00		0.00
	NORMALISED TOTAL EXCLUDING VAT (AED)				**64,386.00**		**63,588.00**		**67,880.00**
	Variance against BOQ allowance				**-6,374.00**		**-7,172.00**		**-2,880.00**
	Rank on normalised price				**2**		**1**		**3**

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